# FORM 4

## **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

|                  | Washin           | gton, D.C. 20549 |                     |
|------------------|------------------|------------------|---------------------|
|                  |                  |                  |                     |
| <b>STATEMENT</b> | <b>OF CHANGE</b> | S IN BENEFICE    | <b>AL OWNERSHIP</b> |

OMB APPROVAL

3235-0287 OMB Number: Estimated average burden hours per response: 0.5

# Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

| 1. Title of Derivative Conversion Date Security Price of Derivative Security Vacuum Security Price of Derivative Security Price of Derivative Security Security Security (Month/Day/Year) |             | 4.<br>Tran<br>Cod | nsaction<br>le (Instr. | Derivative Exp              |   | Date Exercisable and xpiration Date fonding Market Month/Day/Year) |         |   | 1    |  |        | 8. Price of<br>Derivative<br>Security<br>(Instr. 5) | 9. Number derivative Securities Beneficial Owned Followin | e<br>es<br>ally   | 10.<br>Ownership<br>Form:<br>Direct (D)<br>or Indirect<br>(I) (Instr. 4) | 11. Nature<br>of Indirect<br>Beneficial<br>Ownership<br>(Instr. 4) |                                  |   |  |  |
|---|-------------|-------------------|------------------------|-----------------------------|---|--|---------|---|------|--|--------|---|---|---|--|--|----------------------------------|---|--|--|
|   |             |                   |                        |                             |   | curities Acc   |         |   |      |  |        |   |   | vned  |  |  |                                  |   |  |  |
| Special Performance Stock Unit (February 2017)  |             |                   |                        |                             |   |  |         |   |      |  |        |   |   | 20,0  | 00   |  | D                                |   |  |  |
| Restricted Stock Units (February 2017)  |             |                   |                        |                             |   |  |         |   |      |  |        |   |   | 20,000  |  | D  |                                  |   |  |  |
| Restricted Stock Unit (LTIP 3/1/2019)   |             |                   |                        |                             |   |  |         |   |      |  |        |   |   | 34,5  | 17   |  | D                                |   |  |  |
| Restricted Stock Unit (LTIP 3/1/2018)   |             |                   |                        |                             |   |  |         |   |      |  |        |   |   | 31,4  | 85   |  | D                                |   |  |  |
| Restricted Stock Unit (LTIP 12/29/2014)   |             |                   |                        |                             |   |  |         |   |      |  |        |   | 10,0  | 00  |  | D  |                                  |   |  |  |
| Restricted  | d Stock Uni | t (LTIP 02/01/2   | 2017)                  |                             |   |  |         |   |      |  |        |   |   | 8,30  | 53   |  | D                                |   |  |  |
| Performance Stock Unit (March 2018)  Performance Stock Unit (March 2019)  Restricted Stock Unit (LTIP 02/01/2016)  Restricted Stock Unit (LTIP 02/01/2017)                                |             |                   |                        |                             |   |  |         |   |      |  |        |   | 4,77  | 73  |  | D  |                                  |   |  |  |
| Performa  | nce Stock U | Jnit (March 201   | 19)                    |                             |   |  |         |   |      |  |        |   |   | 39,4  | 48   |  | D                                |   |  |  |
| Performa  | nce Stock U | Jnit (March 201   | 18)                    |                             |   |  |         |   |      |  |        |   |   | 45,8  | 17   |  | D                                |   |  |  |
| Performa  | nce Stock U | Jnit (February 2  | 2017)                  |                             |   |  |         |   |      |  |        |   |   | 9,21  | L7   |  | D                                |   |  |  |
| Common Stock  |             |                   |                        |                             |   |  |         |   |      |  |        |   | 100,5   | 518   |  | D  |                                  |   |  |  |
|   |             |                   |                        |                             |   |  | C       | ode                                     | v    | Amour  | nt     | (A) or<br>(D)                                       | Price   | Reported<br>Transactio<br>(Instr. 3 an  |  |  |                                  | mstr. 4)  |  |  |
| 1. Title of Security (Instr. 3)   |             |                   |                        | 2. Trans<br>Date<br>(Month/ | saction<br>/Day/Year)   | 2A. Deemed<br>Execution Dat<br>if any<br>(Month/Day/Ye             | Co      | 3.<br>Transaction<br>Code (Instr.<br>8) |      | 4. Securities Acquired (A)<br>Disposed Of (D) (Instr. 3, 4 |        |   | (A) or<br>3, 4 and 5)                                     | or and 5) 5. Amount of Securities Beneficially Owned Followi                                      |  | Form: Direct (D) or Indirect                                       |                                  | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |  |  |
|   |             |                   | Table I - Nor          | n-Deriv                     | ative S   | ecurities A  | cquire  | ed, I                                   | Disp | osed   | of, or | r Benet   | ficially C  | Owned   |  |  |                                  |   |  |  |
| (City)  | (5          | State)            | (Zip)                  |                             |   |  |         |   |      |  |        |   |   | Form file   | d by More  | e than C   | One Reporti                      | ng Person   |  |  |
| Street) BUFFALO NY 14219-0228   |             |                   |                        |                             |   | 4. If Amendment, Date of Original Filed (Month/Day/Year)           |         |   |      |  |        |   |   | 6. Individual or Joint/Group Filing (Check Applicable Line)  X Form filed by One Reporting Person |  |  |                                  |   |  |  |
| 3556 LAKE SHORE ROAD<br>P.O. BOX 2028   |             |                   |                        |                             | 09/30/2019  |  |         |   |      |  |        |   |   | vice  | CHAIIIIli  | ni Oi U  | ie Dogid                         |   |  |  |
| (Last) (First) (Middle)   |             |                   |                        |                             | 3. Date of Earliest Transaction (Month/Day/Year)                                |  |         |   |      |  |        |   | X   | Officer (g  | ,  | Other (specify below)  |                                  | oecify  |  |  |
| 1. Name and Address of Reporting Person* <u>Heard Frank</u>   |             |                   |                        |                             | 2. Issuer Name and Ticker or Trading Symbol GIBRALTAR INDUSTRIES, INC. [ ROCK ] |  |         |   |      |  |        |   |   | k all applical  |  | Persor   | Person(s) to Issuer<br>10% Owner |   |  |  |
|   |             |                   |                        |                             | or Sec  | ction 30(h) of the   | ÉÍnvest | tment                                   | Com  | pany Ac  |        |   | 1 .   |   |  |  |                                  |   |  |  |

| 1. Title of<br>Derivative<br>Security<br>(Instr. 3)                | 2.<br>Conversion<br>or Exercise<br>Price of<br>Derivative<br>Security | 3. Transaction<br>Date<br>(Month/Day/Year) | 3A. Deemed<br>Execution Date,<br>if any<br>(Month/Day/Year) | 4.<br>Transa<br>Code (<br>8) |   | Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) |  | 6. Date Exerc<br>Expiration Da<br>(Month/Day/Y | ite                | 7. Title and Amount of<br>Securities Underlying<br>Derivative Security<br>(Instr. 3 and 4) |                                  | 8. Price of<br>Derivative<br>Security<br>(Instr. 5) | 9. Number of<br>derivative<br>Securities<br>Beneficially<br>Owned<br>Following<br>Reported<br>Transaction(s) | 10.<br>Ownership<br>Form:<br>Direct (D)<br>or Indirect<br>(I) (Instr. 4) | 11. Nature<br>of Indirect<br>Beneficial<br>Ownership<br>(Instr. 4) |
|--|---|--|---|------------------------------|---|---|--|--|--------------------|--|----------------------------------|---|--|--|--|
|  |   |  |   | Code                         | v |   |  | Date<br>Exercisable                            | Expiration<br>Date | Title  | Amount or<br>Number of<br>Shares |   | (Instr. 4)   |  |  |
| Restricted<br>Stock Unit<br>(2018<br>MSPP<br>Match) <sup>(1)</sup> | (2)   | 09/30/2019                                 |   | A                            |   | 441.03  |  | (2)  | (2)                | Common<br>Stock  | 441.03                           | \$0.00  | 1,479.07   | D  |  |
| Restricted<br>Stock Unit<br>(2018<br>MSPP) <sup>(3)</sup>          | (4)   | 09/30/2019                                 |   | A                            |   | 1,102.58  |  | (4)  | (4)                | Common<br>Stock  | 1,102.58                         | \$41.86   | 3,697.67   | D  |  |
| Option<br>(December<br>2015)                                       | \$25.44   |  |   |                              |   |   |  | 12/31/2018                                     | 12/31/2025         | Common<br>Stock  | 25,000                           |   | 25,000   | D  |  |
| Option<br>(February<br>2017)                                       | \$43.05   |  |   |                              |   |   |  | 02/01/2020                                     | 02/01/2027         | Common<br>Stock  | 20,000                           |   | 20,000   | D  |  |
| Restricted<br>Stock Unit<br>(MSPP<br>Match<br>Post-2012)           | (5)   |  |   |                              |   |   |  | (5)  | (5)                | Common<br>Stock  | 96,908.41                        |   | 96,908.41  | D  |  |
| Restricted<br>Stock Unit<br>(MSPP<br>Post-2012)                    | (6)   |  |   |                              |   |   |  | (6)  | (6)                | Common<br>Stock  | 137,877.04                       |   | 137,877.04   | D  |  |

### **Explanation of Responses:**

- 2. Restricted stock units are forfeited if Reporting Person's service as an officer of the Company is terminated prior to the fifth (5th) anniversary of the Reporting Person's vesting commencement date. If service as an officer continues beyond the fifth (5th) anniversary of the Reporting Person's vesting commencement date, restricted stock units are payable solely in cash in one lump sum payment or in five (5) or ten (10) consecutive, substantially equal annual installments, whichever distribution form is elected by the Reporting Person, beginning six (6) months following termination of service. Each restricted stock unit is converted to cash in an amount equal to the fair market value (200 day rolling average) of one share of the Company's common stock on the date of termination of the Reporting Person's service as an officer of the Company.
- 3. Represents restricted stock units allocated to the Reporting Person with respect to the Reporting Person's deferral of a portion of his annual base salary pursuant to the Company's 2018 Management Stock Purchase
- 4. Restricted stock units are payable solely in cash in one lump sum payment or in five (5) or ten (10) consecutive, substantially equal annual installments, whichever distribution form is elected by the Reporting Person, beginning six (6) months following termination of service. Each restricted stock unit is converted to cash in an amount equal to the fair market value (200 day rolling average) of one share of the Company's common stock on the date of termination of the Reporting Person's service as an officer of the Company.
- 5. Restricted stock units are forfeited if Reporting Person's service as an officer of the Company is terminated prior to age sixty (60). If service as an officer continues through age sixty (60), restricted stock units are payable solely in cash in one lump sum payment or in five (5) or ten (10) consecutive substantially equal annual installments, whichever distribution form is elected by the Reporting Person, beginning six (6) months following termination of service. Each restricted stock unit is converted to cash in an amount equal to the fair market value (200 day rolling average) of one share of the Company's common stock on the date the Reporting Person's employment is terminated.
- 6. Restricted stock units are payable solely in cash in one lump sum payment or in five (5) or ten (10) consecutive, substantially equal annual installments, whichever distribution form is elected by the Reporting Person, beginning six (6) months following termination of service as an officer of the Company. Each restricted stock unit is converted to cash in an amount equal to the fair market value (200 day rolling average) of one share of the Company's common stock on the date of termination of the Reporting Person's service as an officer of the Company.

#### Remarks:

/s/ Paul J. Schulz, Attorney in Fact for Frank Heard

\*\* Signature of Reporting Person

Date

10/02/2019

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly

- \* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.