#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

#### FORM 8-K

#### CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 Date of Report (Date of earliest event reported) February 10, 2006

#### GIBRALTAR INDUSTRIES, INC.

\_\_\_\_\_ (Exact name of registrant as specified in its charter) 0-22462 Delaware 16-1445150 ------\_\_\_\_\_ (State or other jurisdiction (Commission (IRS Employer of incorporation) File Number) Identification No.) 3556 Lake Shore Road P.O. Box 2028 Buffalo, New York 14219-0228 - -----(Address of principal executive offices) (Zip Code) Registrant's telephone number, including area code (716) 826-6500

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

[] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

[] Pre-commencement com

[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)).

#### **ITEM 7.01 Regulation FD Disclosure**

On April 26, 2006 the registrant announced its financial results for the quarter ended March 31, 2006, and certain other information. A copy of the registrant's press release announcing these financial results and certain other information is attached hereto as Exhibit 99.1.

Exhibit 99.1 is incorporated by reference under this Item 7.01.

The registrant hosted its first quarter 2006 earnings conference call on April 27, 2006, during which the registrant presented information regarding its earnings for the quarter ended March 31, 2006, together with certain other information. Pursuant to Regulation FD and the requirements of Item 7.01 of Form 8-K, the registrant hereby furnishes a script of the first quarter 2006 earnings conference call as Exhibit 99.2 to this report.

Exhibit 99.2 is incorporated by reference under this Item 7.01.

### **ITEM 9.01 Financial Statements and Exhibits**

- Financial Statements of Businesses Acquired a.
  - Not Applicable
- Pro Forma Financial Information b.
  - Not Applicable
- Shell Company Transactions c. - Not Applicable
- Exhibits d.

Press Release dated April 26, 2006 Exhibit 99.1 Script of First Quarter Earnings Conference Call hosted April 27, 2006. Exhibit 99.2

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this Report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: April 28, 2006 GIBRALTAR INDUSTRIES, INC.

> <u>/S/ David W. Kay</u> Name: David W. Kay Title: Executive Vice President, Chief Financial Officer and Treasurer

### EXHIBIT INDEX

<u>Exhibit</u> <u>No.</u>	Description
Exhibit 99.1	Press Release dated April 26, 2006
Exhibit 99.2	Script of First Quarter Earnings Conference Call hosted April 27, 2006.

#### GIBRALTAR REPORTS FIRST-QUARTER SALES AND EARNINGS

#### First-Quarter Sales Increase 32 Percent to \$360 Million; Net Income of \$14.4 Million is up 36 Percent; EPS of \$.48 Increases 33 Percent

BUFFALO, NEW YORK (April 26, 2006) – Gibraltar Industries, Inc. (NASDAQ: ROCK) today reported strong first-quarter sales, net income, and earnings per share for the quarter ended March 31, 2006.

Sales from continuing operations in the first quarter of 2006 were \$360 million, an increase of approximately 32 percent from \$274 million in the first quarter of 2005, continuing a trend of solid sales growth. Net income from continuing operations of \$14.4 million in the quarter ended March 31, 2006, increased by approximately 36 percent from \$10.6 million in the first quarter of 2005.

Earnings per share from continuing operations in the first quarter of 2006 were \$.48, above the upper end of the range Gibraltar provided on February 8, and an increase of approximately 33 percent compared to \$.36 per share in the first quarter of 2005.

"Our results in the first quarter are especially noteworthy since we had to overcome rising energy and transportation costs, as well as competitive pricing pressures in our Processed Metal Products segment," said Brian J. Lipke, Gibraltar's Chairman and Chief Executive Officer.

"The first-quarter results in our Building Products segment, which now represents approximately 60 percent of our sales, were strong across the board. Our Thermal Processing segment had an excellent quarter, with record sales and strong operating margins. Our Processed Metal Products segment continued to face competitive pricing pressures, which persisted longer than anticipated, and the cost of steel is continuing to escalate," said Henning N. Kornbrekke, Gibraltar's President and Chief Operating Officer.

"Our first-quarter results again demonstrate that Gibraltar's product, market, customer, and geographic diversity allows us to produce consistent and steadily improving results in a variety of economic and operating environments. These results again show that Gibraltar has transitioned into a diversified manufacturer capable of generating higher and more consistent margins over an extended period," said Mr. Lipke.

"In the year ahead, we will continue to focus on improving operating efficiencies, optimizing our market share, and maximizing our cash flow to help fund our growth and reduce debt," said Mr. Kornbrekke.

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Gibraltar Reports First-Quarter Sales and Earnings Page Two

Looking ahead, Mr. Kornbrekke said that, barring a significant change in business conditions, Gibraltar expects its secondquarter earnings per share will be in the range of \$.57 to \$.62, compared to \$.53 in the second quarter of 2005.

Gibraltar Industries is a leading manufacturer, processor, and distributor of metals and other engineered materials for the building products, vehicular, and other industrial markets. The Company serves approximately 24,000 customers in a variety of industries in all 50 states, Canada, Mexico, Europe, Asia, and Central and South America. It has approximately 4,400 employees and operates 93 facilities in 29 states, Canada, Mexico, and China.

Information contained in this release, other than historical information, should be considered forward-looking, and may be subject to a number of risk factors, including: general economic conditions; the impact of the availability and the effects of changing raw material prices on the Company's results of operations; natural gas and electricity prices and usage; the ability to pass through cost increases to customers; changing demand for the Company's products and services; risks associated with the integration of acquisitions; and changes in interest or tax rates.

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Gibraltar will review its first-quarter results and discuss its outlook for the second quarter during its quarterly conference call, which will be held at 2 p.m. Eastern Time on April 27. Details of the call can be found on Gibraltar's Web site, at <a href="https://www.gibraltar1.com">www.gibraltar1.com</a>.

CONTACT: Kenneth P. Houseknecht, Vice President of Communications and Investor Relations, at 716/826-6500, khouseknecht@gibraltar1.com.

Gibraltar's news releases, along with comprehensive information about the Company, are available on the Internet, at <u>www.gibraltar1.com</u>.

#### GIBRALTAR INDUSTRIES, INC.

#### Financial Highlights

(in thousands, except per share data)

		Three Months Ended		
	-	March 31, 2006		March 31, 2005
Net sales	\$	360,355	\$	273,581
Income from continuing operations	\$	14,397	\$	10,622
Income per share from continuing operations - Basic	\$	.49	\$	.36
Weighted average shares outstanding - Basic		29,652		29,571
Income per share from continuing operations - Diluted	\$	.48	\$	.36
Weighted average shares outstanding - Diluted		29,944		29,775

#### GIBRALTAR INDUSTRIES, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands, except per share data)

	March 31, 2006		Dece	December 31, 2005	
Assets					
Current assets:					
Cash and cash equivalents	\$	9,317	\$	28,529	
Accounts receivable		212,038		178,775	
Inventories		210,745		194,653	
Other current assets		22,111		22,047	
Total current assets		454,211		424,004	
Property, plant and equipment, net		309,657		311,147	
Goodwill		406,810		406,767	
Investments in partnerships		5,833		6,151	
Other assets		55,787		56,943	
	\$	1,232,298	\$	1,205,012	
Liabilities and Shareholders' Equity					
Current liabilities:					
Accounts payable	\$	101,289	\$	85,877	
Accrued expenses		66,803		63,007	
Current maturities of long-term debt		2,534		2,531	
Current maturities of related party debt		5,833		5,833	
Total current liabilities		176,459		157,248	
Long-term debt		446,378		454,649	
Deferred income taxes		93,625		93,052	
Other non-current liabilities		6,830		6,038	
Shareholders' equity:					
Preferred stock, \$.01 par value; authorized: 10,000,000 shares; none outstanding		-		-	
Common stock, \$.01 par value; authorized 50,000,000 shares; issued 29,783,623 and 29,734,986 shares in 2006 and 2005, respectively		298		298	
Additional paid-in capital		212,961		216,897	
Retained earnings		293,026		280,116	
Unearned compensation		-		(5,153)	
Accumulated other comprehensive loss		2,721		1,867	
		509,006		494,025	
Less: cost of 41,100 common shares held in treasury in 2006 and 2005					
Total shareholders' equity		- 509,006		- 494,025	
Total shareholders equity	<u>۴</u>		<u></u>		
	\$	1,232,298	\$	1,205,012	

#### GIBRALTAR INDUSTRIES, INC. CONDENSED CONSOLIDATED STATEMENTS OF INCOME (in thousands, except per share date)

	(in thousands, except p	per share date)	
			Three Months Ended
		2006	March 31, 2005
Net sales	\$	360,355\$	273,581
Cost of sales		288,832	223,449
Gross profit		71,523	50,132
Selling, general and administrative expense		40,561	29,236
Income from operations		30,962	20,896
Other (income) expense:			
Equity in partnerships'		(686)	(444)
income and other income		8,047	3,928
Interest expense		0,047	5,520
Total other expense		7,361	
Income before taxes		23,601	17,412
Provision for income taxes		9,204	6,790
Income from continuing operations	\$	14,397\$	10,622
Discontinued acceptioner			
Discontinued operations:			204
Income from		-	204
discontinued operations before taxes		-	80
Income tax expense			
Income from		-	124
discontinued operations			
Net income	\$	14,397\$	10,746
Net income per share – Basic:			
Income from continuing	\$	.49\$	.36
operations	Ψ	.00	.00
Income from			
discontinued operations			
Net Income	\$	.49\$	.36
Weighted average shares outstanding – Basic		29,652	29,571
Nat income per chara Diluted			
Net income per share – Diluted:	ተ	ለበ ሮ	
Income from continuing	\$	.48\$	.36
operations Income from		.00	.00
discontinued operations			
	<u>ሱ</u>	<u></u>	
Net Income	\$	.48\$	.36
Weighted average shares outstanding – Diluted		29,944	29,775

### GIBRALTAR INDUSTRIES, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands)

Three Months Ended March 31, 2006

2005

<u>Cash flows from operating activities</u> Net income

14,397

\$

\$

10,746

Income from discontinued operations	-	124
Income from continuing operations	14,397	10,622
Adjustments to reconcile net income to net cash used in		
operating activities:		
Depreciation and amortization	8,874	6,473
Provision for deferred income taxes	-	(1,691)
Equity in partnerships' (loss) income Distributions from partnerships	131 188	(444) 343
Stock compensation expense	706	51
Other noncash adjustments	(9)	-
Increase (decrease) in cash resulting from changes		
in (net of acquisitions):	(22.272)	
Accounts receivable Inventories	(33,273) (16,101)	(32,835) (29,244)
Other current assets and other	629	(122)
assets		· · · · · · · · · · · · · · · · · · ·
Accounts payable	15,424	602
Accrued expenses and other non- current liabilities	5,464	(1,822)
Net cash used in continuing operations	(3,570)	(48,067)
Net cash provided by discontinued operations	0	194
Net cash used in operating	(3,570)	(47,873)
activities		(,)
Cash flows from investing activities		
Purchases of property, plant and		
equipment Net proceeds from sale of property	(6,377)	(6,075)
and equipment	36	255
Net proceeds from sale of business	<u> </u>	43,322
Net cash used in investing	(6,341)	37,502
activities for continuing operations		
Net cash provided by (used in) investing activities for	<u>-</u>	(349)
discontinued operations		
Net cash provided by (used in)	(6,341)	37,153
investing activities		
Cash flows from financing activities		
Long-term debt reduction	(15,137)	-
Proceeds from long-term debt	6,817	7,683
Payment of deferred financing costs Net proceeds from issuance of	(161) 552	- 473
common stock	332	4/3
Payment of dividends	(1,487)	(1,485)
Tax benefit from stock options	115	<u> </u>
Net cash provided by (used in)	(9,301)	6,671
financing activities		
Net decrease in cash and cash equivalents	(19,212)	(4,049)
Cash and cash equivalents at beginning of year	28,529	10,892
Cash and cash equivalents at end of	\$ 9,317 \$	6,843
period	GIBRALTAR INDUSTRIES, INC.	

GIBRALTAR INDUSTRIES, INC. Segment Information

(in thousands)

Three Months Ended March 31,

	_	2006 (unaudited)	 2005 (unaudited)	\$	%
Net Sales Building	\$	214,742	\$ 119,172	\$ 95,570	80.2%
products Processed metal		115,889	127,612	(11,723)	(9.2%)
products Thermal processing		29,724	 26,797	2,927	10.9%
Total Sales	\$	360,355	\$ 273,581	\$ 86,774	31.7%
Income from Operations					
Building products	\$	31,271	\$ 10,504	\$ 20,767	197.7%
Processed metal		6,735	14,023	(7,288)	(52.0%)
products Thermal processing		4,655	3,405	1,250	36.7%
Corporate	_	(11,699)	 (7,036)	(4,663)	66.3%
Total Operating Income	\$	30,962	\$ 20,896	\$ 10,066	48.2%
Operating Margin					

10100 Bill		
Building	14.6%	8.8%
products		
Processed	5.8%	11.0%
metal		
products		
Thermal	15.7%	12.7%
processing		

# Gibraltar

### First-Quarter 2006 Earnings Conference Call

April 27, 2005

<u>PETER</u>

Thank you, Carlo.

We want to thank everyone for joining us on today's call.

Before we begin, I want to remind you that this call may contain forward-looking statements about future financial results. Our actual results may differ materially, as a result of factors over which Gibraltar has no control. These factors are outlined in the news release we issued last night and in our filings with the SEC.

If you did not receive the news release on our first-quarter results, you can get a copy on our Web site, at <u>www.gibraltar1.com</u>.

At this point, I'd like to turn the call over to Gibraltar's chairman and chief executive officer, Brian Lipke.

## <u>BRIAN</u>

Thanks Peter.

Good afternoon. On behalf of Henning Kornbrekke, our President and COO; Dave Kay, our CFO; and Peter Ciotta, who you just heard from, who is filling in for Ken Houseknecht our VP of Communications and Investor Relations, we want to thank you for joining us on the call today.

I'm going to begin today's call by providing an overview of our first-quarter results, and then I'll give you an update on some of the major strategic initiatives underway at our company. Following that, Dave will look at our performance from a financial perspective. Henning will then talk about our operations, the performance of our segments, and our outlook for the second quarter. After that, we will open the call up to any questions which you may have.

PAUSE

As you saw in our news release, we had a very strong first quarter. We generated our best-ever first-quarter sales, net income, and earnings per share, with sales increasing by 32%, net income growing by 36%, and earnings per share up by 33%.

We are proud of these results, and I want take just a minute to thank the 4,400 men and women on the Gibraltar Team for another outstanding effort, and for getting 2006 off to such a strong start.

Our first-quarter results are especially noteworthy when you consider that we had to overcome rising energy and transportation costs, as well as competitive pricing pressures in our Processed Metal Products segment, and rising steel costs in our Building Products and our Processed Metal Products segments.

Our ability to generate record results in spite of strong headwinds again demonstrates that Gibraltar's product, market, customer, and geographic diversification allows us to produce consistent and steadily improving results in a variety of economic and operating environments.

Our first-quarter results again show that our ongoing efforts to transition into a diversified manufacturer, capable of generating higher and more consistent margins over an extended period, are clearly moving us in the right direction.

Importantly, our first-quarter results build on Gibraltar's long and lengthening record of performance and achievement. During our first 12 years as a public company, we have grown our sales and earnings at a compound annual growth rate of approximately 18%.

Even more importantly, our consistent and steadily improving performance has benefited our shareholders. A thousand dollars invested at our IPO in 1993 is worth nearly \$4,000 today, which is a compound annual growth rate of approaching 13%. And all of us are focused on continuing to build the long-term value of our company.

Today – because of Gibraltar's size and our strength, which creates many additional internal and external growth opportunities, while also positioning us to improve our operating performance – we believe we are well positioned to generate an even stronger performance in the years ahead.

In 2006, we will continue to benefit from the contributions of AMICO and the three other acquisitions we completed late last year, as well as organic growth in our existing building products operations, our powdered metal business, and our Thermal Processing segment.

In 2005, we had 10 businesses that generated organic sales growth above 1.5 times GDP, and building on that momentum in the year ahead remains a clear focus.

AMICO significantly expanded our presence in the commercial, industrial, and architectural building products markets, sectors currently generating strong growth, and which presents us with numerous organic and other growth opportunities. AMICO also significantly broadened and diversified our customer base.

In addition to our internal growth initiatives, we continue to evaluate acquisition opportunities. We will continue to be highly strategic and selective and only acquire those companies with the accretive financial and market characteristics that will make our business stronger for the long haul.

We will continue to make smaller "bolt on" acquisitions to solidify our existing operations and will also look at larger transactions, like AMICO, that will continue Gibraltar's strategic repositioning. And we are looking at the possibility of larger combinations that could create even more shareholder value.

We will also continue to manage our portfolio of companies, with an eye towards reviewing all operations to assure they meet our minimum performance targets. For those that do not, we will either fix them or dispose of them, as we did with our Milcor division in 2005.

The first quarter of the year got off to a solid start, and we look to build on that momentum during this year.

At this point, I'll turn the call over to Dave and Henning, who will provide a more detailed review of our first-quarter results, and give you a better sense of our outlook for the second quarter.

Dave.

# DAVE

Thanks, Brian.

As Brian mentioned, the first quarter was another outstanding one for Gibraltar. Sales from continuing operations of \$360 million represent a new high for <u>any</u> quarter in Gibraltar's history, and were up by approximately 32% from the first quarter of 2005. The inclusion of AMICO's results for the full quarter was primarily responsible for the increase, along with growth at the other building products operations and the Thermal Processing segment, which offset softer results in the Processed Metal Products segment, primarily our strip steel operations.

Operating income, net income, and earnings per share also set new highs for any first quarter.

Income from operations of \$30.9 million in the quarter increased by 48% from \$20.9 million dollars in the first quarter of last year.

Net income from continuing operations was \$14.4 million in the quarter, an increase of approximately 36% compared to \$10.6 million in the first quarter of 2005.

Earnings per share from continuing operations of \$.48 increased by 33% from the first quarter of last year, and were above the upper end of the range we provided at our call on February 8.

Selling, general and administrative expenses amounted to \$40.6 million dollars or 11.3% of sales during the quarter, compared to \$29.2 million, or 10.7% of sales, in the first quarter of last year. The increase in SG&A expenses results primarily from the inclusion of AMICO's results in the quarter, including

amortization of intangibles, combined with higher equity compensation costs.

Interest expense during the quarter was \$8.0 million, compared to \$3.9 million in the first quarter of 2005, largely as a result of higher average borrowing levels, primarily from the AMICO acquisition, as well as higher overall interest rates.

Our net return on sales during the quarter amounted to 4.0%, compared to 3.9% a year ago.

From a cash flow perspective, we generated EBITDA of approximately \$40.5 million dollars during the quarter, up from \$27.8 million dollars a year ago.

On a consolidated basis, inventory turned at an annualized rate of 5.0 times, compared to 4.9 times a year ago.

During the quarter, we experienced the normal inventory build, in advance of the construction season, which typically begins in early March, depending on weather.

Average days sales outstanding in accounts receivable during the quarter were 51 days, compared to 52 days a year ago.

Capital spending amounted to \$6.4 million during the quarter, compared to \$6.1 million a year ago. In total, we expect to spend approximately \$28 to \$31 million in capital in the year 2006, slightly below our depreciation levels.

In addition, we paid out approximately \$1.5 million in dividends during the quarter.

In spite of building our inventories and receivables as we move into our strongest selling season, we were still able to reduce our debt by \$8.3 million during the quarter, bringing our long-term debt down to approximately \$446 million.

At March 31<sup>st</sup>, our long-term debt-to-total-capital ratio stood at approximately 47%, with the secured debt representing approximately 26%.

Now I will turn the call over to Henning for a more detailed analysis of operations.

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### <u>HENNING</u>

Thanks, Dave.

Gibraltar's net sales from continuing operations for the quarter were \$360 million, up 32% from a year ago.

Gross margins improved 1.5 percentage points from the first quarter of 2005, driven by higher sales and partially offset by higher energy and transportation costs. Operating margins of 8.5% were up .9 percentage points from the first quarter of 2005, driven by the increase in gross margins, and slightly offset by higher SG&A cost.

Segment performance indicates that:

Our Building Products segment generated a net sales increase of 80.2% to \$215 million, compared to the first quarter of 2005. The growth was the result of the AMICO acquisition, and organic growth at existing building products operations. Sales in the segment, excluding AMICO, were up 5.5% year over year. Gross margins were 23.8%, up 2.7 percentage points from the first quarter of 2005, driven by operational improvement and leverage at the higher sales levels. The operating margin was 14.6%, up 5.8 percentage points from the first quarter of 2005, a function of the higher gross margins and business mix.

Our Processed Metal Products segment's sales were \$116 million, down 9.2% from the previous year, primarily a result of lower tons sold, coupled with lower product prices, driven by competitive pressures in the strip steel market, offset by strong demand and higher material and product pricing in our powdered copper business. The gross margin was 10.5%, down 4.5 percentage points from a year ago, and the operating margin was 5.8%, down by 5.2 percentage points, both the result of competitive pressures described previously in our strip steel business, partially offset by higher margins in our powdered copper business in the U.S. and our operation in China.

Our Thermal Processing segment generated a net sales increase of 10.9% to \$30 million versus the first quarter of 2005. Gross margins were 23.8%, an increase of 2.7 percentage points versus the first quarter of 2005. Operating margins were 15.7%, an increase of 3.0 percentage points versus the first quarter of 2005. Comparisons to the prior year were favorable due to leveraging at the higher sales levels, improved operating characteristics at key locations, and strategic investments that have yielded new business with higher-margin profiles.

At this point, let me provide some commentary on our outlook for the second quarter.

As we move into the seasonally strongest periods for our business – the second and third quarters – we will continue to benefit from our many growth and efficiency improvement initiatives.

Our Building Products segment, which now represents approximately 60% of our sales, continues to generate strong growth as a result of market share gains and market growth. As Brian mentioned, our AMICO acquisition significantly expanded our exposure to the commercial, industrial, and architectural building markets, which continue to experience strong growth.

As noted earlier, our Processed Metal Products segment, particularly our strip steel business, continues to face competitive product pricing pressures and the prolonged market adjustment to changes in the steel industry. Helping to offset this is continued strength in our powdered metals business.

And our Thermal Processing segment continues to benefit from the new business we've gained and the ongoing strength in the industrial economy.

Even though rising energy, transportation, and raw material costs will continue to put pressure on our margins, business remains on target across our company, and we expect business segment performance similar to first-quarter results.

With that as a backdrop, we expect our second-quarter EPS will be in the range of \$.57 to \$.62, compared to \$.53 in the second quarter of 2005, barring a significant change in business conditions.

We had strong first-quarter sales and earnings, and we expect to produce solid second-quarter results.

In the year ahead, we will continue to focus on improving operating efficiencies, optimizing market share, and maximizing cash flow to help fund our growth and reduce debt.

At this point, I'll turn the call back over to Brian.

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# <u>BRIAN</u>

Thanks, Henning.

Before we open the call to any questions that you may have, let me make a couple of closing comments.

We generated our best-ever first-quarter sales, net income, and earnings per share, and we think we're well positioned to deliver record setting results again in the second quarter, which sets us up well for another strong year.

Over the longer term, our goal remains to build a company that produces steady and sustainable improvements in sales, margins, and profitability, which we believe will create value for our shareholders. We continue making progress to that end.

That concludes the prepared comments that we have for today. At this point, we'll be glad to answer any questions that any of you may have.

# Q & A Session

Thank you for joining us this afternoon, and for your continuing interest in Gibraltar.

We look forward to talking with you again in three months, and updating you on our continued progress.

Q106CC